

# U.S. SMID-Cap Value Strategy

## Strategy Overview

<b>INCEPTION DATE:</b>	03/31/2003
<b>STRATEGY ASSETS:</b>	\$700 Million
<b>BENCHMARK:</b>	Russell 2500 Value
<b>MARKET CAP RANGE:</b>	< Largest Mkt. Cap in Russell 2500 Value Index
<b>VEHICLES:</b>	Separate Account

## Investment Team

**Randy A. Renfrow, CFA**  
Joined DRZ: 2008 | Investment Experience: 25 Years

**Damien Amato, CFA**  
Joined DRZ: 2014 | Investment Experience: 16 Years

**Darren C. Weems, CFA, CPA**  
Joined DRZ: 2007 | Investment Experience: 26 Years

**Zachary J. Pancratz, CFA**  
Joined DRZ: 2011 | Investment Experience: 12 Years

**Brendan M. Long, CFA**  
Joined DRZ: 2007 | Investment Experience: 18 Years

## Investment Discipline

DRZ's Value Methodology is based upon 3 equally balanced factors:

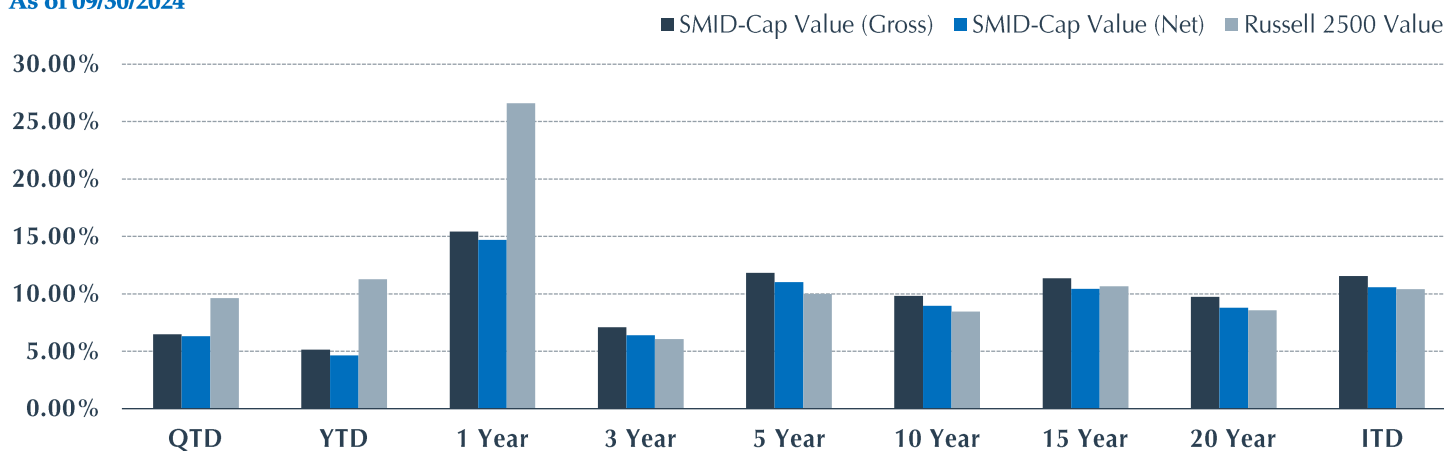
01	02	03
Dividend Yield	Relative Valuation	Catalyst

## Characteristics

	SMID-Cap Value	Russell 2500 Value
Dividend Yield	3.0	1.8
Price/Book	1.7	1.8
Forward Total P/E	17.2	20.0
Forward Positive P/E	15.6	15.0
Weighted Avg. Market Cap (Billions)	\$6.0B	\$7.8B
Active Share	96%	-
Annual Turnover	68%	-

## Performance (%)

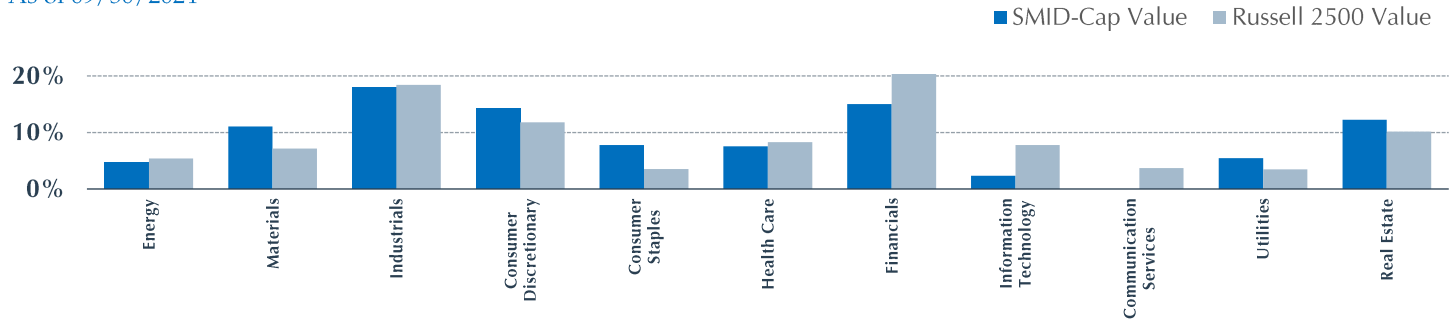
As of 09/30/2024



	QTD	YTD	1 Year	3 Years	5 Years	10 Years	15 Years	20 Years	ITD
■ SMID-Cap Value (Gross)	6.47%	5.14%	15.43%	7.08%	11.83%	9.82%	11.36%	9.74%	11.55%
■ SMID-Cap Value (Net)	6.31%	4.63%	14.70%	6.39%	11.02%	8.95%	10.44%	8.78%	10.57%
■ Russell 2500 Value	9.63%	11.28%	26.59%	6.06%	9.99%	8.47%	10.66%	8.56%	10.42%

## Sector Allocation (%)

As of 09/30/2024



## Top 10 Holdings

Security	% of Portfolio
Perrigo Co.	3.3%
EnerSys	3.2%
PotlatchDeltic Corp.	3.0%
Werner Enterprises, Inc.	2.8%
Flowserve Corp.	2.6%
Smith & Nephew	2.4%
Easterly Government Properties, Inc.	2.4%
V.F. Corp.	2.4%
Ball Corp.	2.4%
Vishay Intertechnology, Inc.	2.3%

## Investment Discipline

Since 1995, our mission to provide a superior experience, strong long-term outperformance and excellent client service in the institutional marketplace has remained core to everything we do. To this day, we have stayed true to this disciplined value approach, never forgetting that DRZ was built on the idea of finding consistent returns across market cycles. We do this by actively seeking opportunities targeting dividend yield, relative valuation and compelling fundamental catalysts.

- Institutionally Focused
- 5 Strategies
  - ▶ U.S. Large-Cap Value
  - ▶ U.S. SMID-Cap Value
  - ▶ U.S. Small-Cap Value
  - ▶ U.S. Micro-Cap Value
  - ▶ Emerging Markets Value
- \$5.7 Billion total AUM
- Independently Owned
- 31 Colleagues
- Value Discipline Embraced by all Strategies
- 29 Years of executing our Value Discipline

## Disclosures

DePrince, Race & Zollo, Inc. has presented this report in compliance with the Global Investment Performance Standards (GIPS®).

- DePrince, Race & Zollo Inc. (DRZ) is an independent investment management firm, founded in 1995, that manages equity portfolios primarily for U.S. institutional clients.
- DRZ claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. DRZ has been independently verified for the periods March 31, 1995 through December 31, 2023 by The Spaulding Group. The verification reports are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS Standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report.
- GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.
- Accounts that experience cash flows of 10% or more will be temporary removed from the composite for one month; this policy applies to all periods. Additional information regarding the firm's policies for valuing portfolios, calculating performance, and preparing GIPS reports are available upon request.
- The composite invests in U.S. stocks, ADRs and foreign domiciled stocks traded in US dollars on the major US exchanges that generally have the following characteristics; a dividend yield generally above 1% and a market capitalization that does not exceed the largest market capitalization in the Russell 2500 Value Index.
- Past performance is not indicative of future results. The actual return and value of an account will fluctuate and at any point could be worth more or less than the amount invested. Individual account performance will vary according to individual client investment objectives.
- The benchmark is the Russell 2500 Value Index ("Index") measures the performance of the stock of 2500 companies with lower price-to-book ratios and lower forecasted growth values. DRZ's managed portfolios generally consist of 50-80 securities. Material differences exist between the holdings and weights the Index and DRZ's managed portfolios. Discussion of securities' price fluctuations during the period is provided for informational purposes only. The holdings discussed were positions that had the most impact to the portfolio's overall return for the period. The portfolio's Net of Fees provides the cumulative performance of all positions held. Period performance of each security held in the portfolio is available upon request.
- Total time-weighted rates of return are expressed in US dollars. Computations include the reinvestment of all dividends and capital gains. For investments in ADRs and foreign domiciled companies, dividends are included net of any withholding taxes.
- The composite creation date is April 1, 2003, and the composite inception date is March 31, 2003. DRZ's list of composite descriptions is available upon request.
- Prior to 2020, accounts included in the composite had a minimum asset level of \$1 million. Beginning in 2020, no minimums are used as inclusion criteria. Accounts subject to performance fees are not included in the composite.
- The gross-of-fees returns are net of actual trading costs.
- Net-of-fees returns are calculated by deducting a model management fee of 0.054%, 0.65/12<sup>th</sup> of the highest management fee of 0.65% from the monthly gross-of-fees composite return. Starting in 2020 the fee schedule changed from 85 to 90bps. Beginning 2021, net of fee is calculated by applying the current offered management fee of 0.65%.
- DRZ's standard fee schedule for the SMID Cap Value product is 0.65% on all amounts.
- Internal dispersion is calculated using the equal-weighted standard deviation of annual gross-of-fee returns of those portfolios that were included in the composite for the entire year; it is not presented for periods with 5 or fewer portfolios. The three-year annualized ex-post standard deviation measures the variability of the composite gross-of-fee returns and the benchmark returns over the preceding 36 months period. The three-year ex-post standard deviation is not required for periods prior to 2011.
- All information including portfolio and performance statistics contained in this document is presented at the composite level rather than for an individual account. This presentation is for informational purposes only and should not be deemed as a recommendation to buy the securities mentioned. The securities highlighted in this document, if any, represent recent holdings. Each quarter, DRZ uses the same objective, non-performance based criteria to select these securities. It should not be assumed that recommendations made in the future will be profitable or will equal the performance of the securities discussed in this report.
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SMID CAP VALUE COMPOSITE

# DePrince, Race & Zollo, Inc.

March 31, 2003 through September 30, 2024

Year	Gross Return(%)	Net Return(%)	Index Return(%)	Composite 3-Year Annualized Standard Deviation	Index 3-Year Annualized Standard Deviation	Number of Portfolios	Composite Dispersion (%)	Strategy Assets (\$Millions)	Total Composite Assets (\$Millions)	Total Firm Assets (\$Billions)
12/31/23–09/30/24	5.14	4.63	11.28	22.31%	21.04%	7	0.02	700	551	5.724
2023	10.61	9.88	15.99	22.57%	20.70%	≤5	0.05	130	103	4.811
2022	0.40	(0.27)	(13.08)	29.48%	26.46%	≤5	N/A	185	180	4.756
2021	37.93	36.90	27.78	28.01%	24.15%	≤5	N/A	177	177	4.347
2020	2.22	1.30	4.88	28.33%	25.05%	≤5	N/A	24	24	3.447
2019	22.08	21.07	23.56	16.37%	14.23%	≤5	N/A	99	99	3.562
2018	(12.80)	(13.55)	(12.36)	15.84%	13.58%	≤5	N/A	82	82	3.916
2017	13.36	12.41	10.36	15.91%	11.81%	≤5	N/A	116	116	4.814
2016	39.27	38.12	25.20	16.73%	13.18%	≤5	N/A	106	106	5.565
2015	(13.33)	(14.12)	(5.49)	14.73%	12.02%	≤5	N/A	74	74	5.788
2014	4.65	3.71	7.11	12.64%	11.25%	≤5	N/A	39	10	7.901
2013	33.93	32.75	33.32	15.52%	15.07%	≤5	N/A	36	11	8.517
2012	21.61	20.55	19.21	19.17%	18.41%	≤5	N/A	30	8	6.770
2011	(5.77)	(6.63)	(3.36)	27.38%	24.23%	≤5	N/A	29	8	6.588
2010	23.30	22.22	24.82	N/A	N/A	≤5	N/A	27	9	5.832
2009	50.36	48.91	27.68	N/A	N/A	≤5	N/A	24	7	4.870
2008	(34.59)	(35.28)	(31.99)	N/A	N/A	≤5	N/A	17	6	3.112
2007	(3.25)	(4.22)	(7.27)	N/A	N/A	≤5	N/A	27	9	5.161
2006	23.51	22.30	20.18	N/A	N/A	≤5	N/A	332	14	5.370
2005	2.53	1.51	7.74	N/A	N/A	≤5	N/A	27	12	4.944
2004	15.42	14.29	21.58	N/A	N/A	≤5	N/A	28	13	4.548
03/31/03–12/31/03	58.76	57.63	52.18	N/A	N/A	≤5	N/A	25	12	3.369