



Item 1. Introduction

DePrince, Race & Zollo, Inc. (“DRZ”) is registered with the Securities and Exchange Commission (SEC) as an investment adviser. Brokerage and investment advisory services and fees differ. It is important for you to understand these differences. Free and simple tools are available to research firms and financial professionals at www.investor.gov/CRS, which also provides educational materials about broker-dealers, investment advisers, and investing.

Item 2. Relationships and Services

What investment services and advice can you provide me?

We offer portfolio management services which includes purchasing and selling specific stocks in your account. Our advice is specific to the account managed by DRZ. The advice is not considered holistic and does not broadly cover each client’s unique financial situation. Our investment recommendations are implemented on a discretionary basis and only involve selection of common stocks with the characteristics specific to the mandate designated by the client.

Monitoring

As part of our standard service, we continuously and regularly monitor the portfolio we manage on your behalf. When making investment decisions DRZ will generally consider internal analysis derived from issuer or analyst reports, public filings, press releases, corporate activities, conversations with the company and their competitors, third party publications and other sources. DRZ may assess a security by considering financial metrics of the company, the integrity and strategic vision of the company’s management and their ability to execute such strategy, as well as the attractiveness and risks of the company’s industry. DRZ may consider an issuer’s historical record and/or future plans related to emissions levels, pollution levels, carbon footprint, sustainability, recycling, labor practices, community responsibility and accountability, health and safety standards and practices, board and employee diversity, compensation policies, legal /antitrust policies, and compliance procedures, among other considerations. DRZ also considers technical factors when formulating investment decisions. For example, DRZ may consider the price of security relative to its historical financial ratios and peer valuations, financial ratios relative to comparable issuers, industry projections, trade volume, among other factors.

Investment Authority

Our clients grant us ongoing discretionary authority to manage their accounts, which means that we can buy and sell investments on behalf of our clients without seeking permission on a trade by trade basis.

Limited Investment Offering

Our investment authority and advice is limited to the account we manage on your behalf. Our investment advice is limited to equity securities that fit within the investment characteristics of the strategy you’ve selected at DRZ. We do not consider other accounts or assets that you may hold outside of the account we manage. Our investment strategy strives for absolute returns. We do not consider taxable gains or losses when making investment decisions for client portfolios.

Account Minimums and Other Requirements

Accounts must be established at a Qualified Custodian that allows our investment team to trade with third party brokers and settle transactions with the Custodian. Account minimums and fees are negotiated at the discretion of DRZ based on size of the account, aggregate relationship, strategy, or other similar considerations.

Additional information about our services can be found on Part 2A of our Form ADV, which is available at <https://adviserinfo.sec.gov/firm/summary/112099>

Conversation Starters. Ask your financial professional—

- **Given my financial situation, should I choose an investment advisory service? Why or why not?**
- **How will you choose investments to recommend to me?**
- **What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?**

Item 3.A Fees, Costs, Conflicts, and Standard of Conduct

What fees will I pay?

We charge clients a fee based on a percentage of the managed account’s market value. Fees are charged quarterly in arrears, based on account values at the end of each quarter. Our firm’s compensation from fees increases as client accounts grow, so we have an incentive to encourage our clients to increase the amount of assets in the accounts that are under our management. We also have incentive to make the portfolio market value grow through positive returns. Additional information about our firm’s fees are included in Item 5 of Part 2A of Form ADV, available at <https://adviserinfo.sec.gov/firm/summary/112099>.

In addition to our investment management fee, clients bear transaction fees when we buy or sell investments for their portfolio. Clients also pay fees to the broker-dealer or bank that maintains each account (called “custody” fees). Our firm may select exchange traded funds (“ETF”) or Real Estate Investment Trusts (“REIT”) for a portion of clients’ portfolios. ETFs and REITs incur their own management, transaction, and administrative fees and expenses, and those fees and expenses are indirectly borne by the investors in those vehicles, including our clients.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

Conversation Starter. Ask your financial professional—

- **Help me understand how these fees and costs might affect my investments. If I give you \$1,000,000 to invest, how much will go to fees and costs, and how much will be invested for me?**

Item 3.B Fees, Costs, Conflicts, and Standard of Conduct

What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment adviser, we have to act in your best interest and not put our interests ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means.

- We manage accounts for multiple clients and we allocate our time based on each client’s needs. Our firm earns more as we expand our client base and grow our assets under management. While we seek to maintain the same or better level of service as we grow, this will depend on how we balance our staffing with the needs of our client.
- A portion of the commissions that our clients pay broker-dealers is allocated to pay for research provided by such broker-dealers or credited to an account where we may direct the broker dealer to pay for research or other brokerage services that benefit DRZ. The items received due to these “soft dollar” arrangements help our firm make investment decisions, but they often increase clients’ transaction costs.

Conversation Starter. Ask your financial professional—

- **How might your conflicts of interest affect me, and how will you address them?**

Additional information about conflicts of interest between us and our clients can be found on Part 2A of our Form ADV, which is available at <https://adviserinfo.sec.gov/firm/summary/112099>.

How do your financial professionals make money?

Our financial professionals receive a salary and may receive a discretionary bonus. Compensation is set with the intention of attracting and retaining highly qualified professionals. Compensation is based on a variety of matters, including the number, value and complexity of accounts under management, the performance of those accounts, and client retention, among other factors.

Item 4. Disciplinary History

Do you or your financial professionals have legal or disciplinary history?

Yes

No

Visit Investor.gov/CRS for a free and simple search tool to research us and our financial professionals.

Conversation Starter. Ask your financial professional—

- **As a financial professional, do you have any disciplinary history? For what type of conduct?**

Item 5. Additional Information

Additional information about our services can be found at <https://adviserinfo.sec.gov/firm/summary/112099>. If you have any questions about the contents of this brochure or would like to request a copy of this relationship summary, please contact Bert Sanchez at (407) 420-9903.

Conversation Starter. Ask your financial professional—

- **Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?**